



Deputy Director – Mobility Finance and Policy

Location: Delhi (preferred)

Date of Publishing: 6th Jan 2026

About the Organisation

The Institute for Transportation and Development Policy (ITDP) works with cities worldwide to promote transport solutions that reduce traffic congestion, air pollution, and greenhouse emissions while improving urban liveability and economic opportunity. ITDP is a not-for-profit organisation headquartered in New York City with offices in China, Brazil, Indonesia, East Africa, Mexico, and the United States.

Since 2021, ITDP is represented in India by ITDP Pvt. Ltd. (ITDP India) and has worked with governments, multilateral agencies, and civil society to make visible, on-the-ground improvements by providing technical expertise, policy solutions, research publications, and training programmes.

More information about ITDP India can be found at www.itdp.in.

About the Position

We are seeking a highly motivated and dynamic professional with over 15 years of experience in finance and policy related to clean and sustainable mobility, with a strong focus on designing, implementing, and scaling funding and financing frameworks for integrated urban transport systems.

This is a full-time leadership position, with New Delhi as the preferred location. Exceptional candidates based elsewhere may be considered, with the expectation of frequent travel to Delhi. The role reports to the Managing Director and works closely with the Directorial and Managerial teams at ITDP India. It requires independent technical and strategic leadership, combining deep expertise in finance and policy to guide ITDP India's work on clean mobility transitions, integrated public transport systems, and sustainable financing and investment models, while owning key technical components of strategy, partnerships, and resource mobilisation in alignment with broader urban mobility, climate, and development priorities.

The position will require frequent travel to project cities.

What you will work on:

Technical Leadership:

- **Lead applied research and innovation:** Produce high-quality research and technical outputs on public and private financing frameworks, fiscal instruments, and investment models for sustainable mobility.
- **Shape policy and practice:** Translate research and global best practices into actionable finance- and policy-oriented recommendations, including regulatory reforms, incentive structures, institutional arrangements, and financial instruments.

- **Advance evidence-based solutions:** Use research and data to inform and promote people-centred, sustainable mobility approaches that link transport with climate, health, and equity goals.
- **Ensure technical excellence:** Oversee and assure quality across reports, toolkits, policy briefs, and other project deliverables.
- **Lead strategic capacity building:** Design and deliver high-quality national and sub-national capacity-building initiatives for stakeholders.

Strategy & Programme Oversight:

- **Lead strategy and planning:** Develop and steer multi-year organisational and programme strategies, and annual/quarterly workplans/OKRs in collaboration with the team.
- **Ensure alignment and quality:** Align programme objectives with ITDP India's priorities and provide technical quality assurance for knowledge products and funder deliverables.

Project & Resource Management:

- **Manage major projects:** Oversee large, complex projects to ensure on-time delivery.
- **Strengthen financial management:** Support financial planning, forecasting, and efficient resource allocation across projects.
- **Monitor and evaluate progress:** Regularly monitor progress against strategies and plans, ensuring timely course correction. Lead project evaluation, and reporting frameworks to ensure impact and transparency.

Stakeholder & Partnership Engagement:

- **Strengthen partnerships:** Build and sustain strong relationships with government agencies, finance departments, regulators, clients, multilateral institutions, civil society, academia, and industry.
- **Represent ITDP India:** Engage in high-level policy dialogues, technical committees, and conferences in India and globally.

Team Development & Management:

- **Lead and mentor:** Supervise and mentor team members, ensuring they grow and thrive in their roles while fostering a collaborative and inclusive culture.
- **Build capacity:** Guide team members to upskill across current and emerging work areas, supporting continuous professional development.
- **Strengthen the team:** Hire strong individuals as needed, and oversee performance evaluations, conflict resolution, and capacity-building processes.

Development & Business Growth

- **Drive project development:** Strategise the development of competitive proposals and budgets in collaboration with the business development and finance teams, aligned with client needs and organisational growth objectives.
- **Manage client and partner relationships:** Build and sustain strong relationships with clients, and strategic partners, while strengthening organisational visibility through market engagement and thought leadership.
- **Project reporting:** Oversee accurate, timely, and contract-compliant reporting, ensuring financial performance, deliverable quality, and client expectations are consistently met.

What We Are Looking For

Qualifications and Experience

- A PhD or Master's degree in Economics, Public Policy, Finance, Transportation or Urban Planning, Engineering, Environmental Policy, or a related field.
- At least 15 years of relevant professional experience, with demonstrated leadership in finance and policy for clean and sustainable mobility, including integrated public transport systems.
- Strong quantitative and analytical capabilities, including experience with financial analysis, understanding of national, state and municipal budgets, economic appraisal, modelling, and decision-support tools.
- Expertise in Green Finance mechanisms, including Municipal Bonds, Blended Finance, and implementation of Carbon Credits in clean transition projects.
- Understanding of ESG reporting frameworks and climate risk assessments relevant to urban infrastructure.
- Proven ability to lead and deliver complex, multi-stakeholder projects and manage large budgets and commercial contracts.
- Experience in business development, client engagement, or securing and managing advisory or technical service contracts.
- Knowledge of air pollution, climate change, and their intersections with transport and urban development.
- Excellent written and spoken English, with the ability to communicate complex financial and policy concepts clearly to senior decision-makers.
- Fluency in an Indian language such as Hindi, Tamil or Marathi.
- Strong interpersonal and stakeholder-management skills, with experience working across government, private sector, and institutional partners.
- Willingness and ability to travel frequently within India.

Remuneration and Benefits

The compensation for this position will be commensurate with experience and skills. ITDP India offers a competitive benefits package, including health insurance coverage of up to INR 10 lakh for the employee and dependents, an annual capacity development allowance for professional learning, and telephone and internet allowances. The leave policy includes six days each of casual and sick leave, fifteen days of annual vacation leave, and public holidays. Provident fund and gratuity benefits are provided in line with applicable law.

How to Apply

Interested applicants may apply by emailing jobs.india@itdp.org, with a copy to roopesh.kumar@itdp.org, using the subject line **“Deputy Director – Mobility Finance and Policy.”** Applications should be submitted as a single PDF file (maximum size 5 MB) and must include a CV with two professional references, a cover letter of 200–250 words outlining relevant experience and motivation, and one writing sample where the applicant was the primary contributor. Applications will be reviewed on a rolling basis until the position is filled. Only shortlisted candidates will be contacted.

Our Commitment to Diversity, Equity, and Inclusion

ITDP India is committed to building a diverse and inclusive organisation and encourages applications from individuals of all religions, castes, genders, sexual orientations, and backgrounds. We believe that creating an equitable and respectful workplace is a shared responsibility across leadership, managers, staff, and partners. We strive to foster an environment where diverse perspectives come together to learn, perform at a high level, and deliver meaningful impact.